# BALANCE SHEET As at December 31st 2008

Unit: VND

|      | ASSETS  | Code | Note _ | Ending Balance  | Beginning Balance |
|------|---|------|--------|-----------------|-------------------|
| A -  | SHORT-TERM ASSETS   | 100  |        | 148,649,913,362 | 181,186,409,035   |
| I.   | Cash & Cash equivalents                                       | 110  | V.1    | 37,248,104,940  | 53,020,694,280    |
| 1.   | Cash  | 111  |        | 12,711,460,618  | 33,020,694,280    |
| 2.   | Cash equivalents  | 112  |        | 24,536,644,322  | 20,000,000,000    |
| II.  | Short-term financial investments                              | 120  |        | 66,000,000,000  | 91,500,000,000    |
| 1.   | Short-term investments  | 121  | V.2    | 66,000,000,000  | 91,500,000,000    |
| 2.   | Provision for devaluation of short-term investments           | 129  |        | -               | -                 |
| III. | Short-term receivables  | 130  |        | 15,239,863,551  | 9,906,342,103     |
| 1.   | Trade accounts receivables                                    | 131  | V.3    | 7,595,793,727   | 1,627,268,840     |
| 2.   | Prepayment to suppliers                                       | 132  | V.4    | 790,758,889     | 479,963,889       |
| 3.   | Short-term intercompany receivables                           | 133  |        | -               | -                 |
| 4.   | Receivables on percentage of construction contract completion | 134  |        | -               | -                 |
| 5.   | Other receivables   | 135  | V.5    | 6,853,310,935   | 7,799,109,374     |
| 6.   | Provision for short-term doubtful debts                       | 139  |        | -               | -                 |
| IV.  | Inventories   | 140  |        | 29,858,584,277  | 25,627,028,652    |
| 1.   | Inventories   | 141  | V.6    | 34,170,509,367  | 25,627,028,652    |
| 2.   | Provision for devaluation of inventories                      | 149  | V.7    | (4,311,925,090) | -                 |
| V.   | Other short-term assets                                       | 150  |        | 303,360,594     | 1,132,344,000     |
| 1.   | Short-term prepaid expenses                                   | 151  |        | -               | -                 |
| 2.   | VAT deductible  | 152  | V.19   | 303,360,594     | -                 |
| 3.   | Tax and accounts receivable from State budget                 | 154  |        |                 | -                 |
| 4.   | Other short-term assets                                       | 158  | V.8    | -               | 1,132,344,000     |

| В - | LONG-TERM ASSETS   | 200 |      | 239,003,234,661  | 225,838,956,578  |
|-----|--|-----|------|------------------|------------------|
| I.  | Long-term receivables  | 210 |      | 99,900,000       | 139,300,000      |
| 1.  | Long-term receivables from customers                         | 211 |      | -                | -                |
| 2.  | Capital receivable from subsidiaries                         | 212 |      | -                | -                |
| 3.  | Long-term inter-company receivables                          | 213 |      | -                | -                |
| 4.  | Other long-term receivables                                  | 218 | V.9  | 99,900,000       | 139,300,000      |
| 5.  | Provision for long-term doubtful debts                       | 219 |      | -                | -                |
| II. | Fixed assets   | 220 |      | 88,037,118,289   | 82,401,295,309   |
| 1.  | Tangible fixed assets  | 221 | V.10 | 51,678,427,395   | 65,814,983,986   |
|     | - Historical cost  | 222 |      | 100,150,284,545  | 105,593,141,250  |
|     | - Accumulated depreciation                                   | 223 |      | (48,471,857,150) | (39,778,157,264) |
| 2.  | Finance leases fixed assets                                  | 224 |      | -                | -                |
|     | - Historical cost  | 225 |      | -                | -                |
|     | - Accumulated depreciation                                   | 226 |      | -                | -                |
| 3.  | Intangible fixed assets                                      | 227 | V.11 | 1,428,118,480    | 1,468,065,480    |
|     | - Historical cost  | 228 |      | 1,517,998,480    | 1,517,998,480    |
|     | - Accumulated depreciation                                   | 229 |      | (89,880,000)     | (49,933,000)     |
| 4.  | Construction in progress                                     | 230 | V.12 | 34,930,572,414   | 15,118,245,843   |
| III | . Property Investment  | 240 |      | -                | -                |
|     | - Historical cost  | 241 |      | -                | -                |
|     | - Accumulated depreciation                                   | 242 |      | -                | -                |
| IV. | Long-term financial investments                              | 250 |      | 149,769,365,670  | 142,314,350,000  |
| 1.  | Investment in subsidiaries                                   | 251 |      | -                | -                |
| 2.  | Investment in associate or joint-venture companies           | 252 |      | -                | -                |
| 3.  | Other long-term investments                                  | 258 | V.13 | 176,470,346,470  | 142,314,350,000  |
| 4.  | Provision for devaluation of long-term financial investments | 259 | V.14 | (26,700,980,800) | -                |
| V.  | Other long-term assets                                       | 260 |      | 1,096,850,702    | 984,011,269      |
| 1.  | Long-term prepaid expenses                                   | 261 | V.15 | 1,096,850,702    | 984,011,269      |

|    | TOTAL ASSETS               | 270 | 387,653,148,023 | 407,025,365,613 |
|----|----------------------------|-----|-----------------|-----------------|
| 3. | Others                     | 268 | -               | -               |
| 2. | Deferred income tax assets | 262 | -               | -               |

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Balance sheet (Cont..)

|     | CAPITAL SOURCE                                   | Code | Note _ | Ending Balance   | Beginning Balance |
|-----|--|------|--------|------------------|-------------------|
| A - | LIABILITIES                                      | 300  |        | 65,634,434,656   | 67,191,007,823    |
| I.  | Short-term liabilities                           | 310  |        | 62,017,449,857   | 63,520,500,674    |
| 1.  | Short-term borrowing                             | 311  | V.16   | 200,000,000      | 200,000,000       |
| 2.  | Trade accounts payable                           | 312  | V.17   | 2,603,192,648    | 6,960,959,597     |
| 3.  | Advances from customers                          | 313  | V.18   | 2,080,631,609    | 24,689,871,568    |
| 4.  | Taxes and payable to state budget                | 314  | V.19   | 414,773,893      | 198,531,993       |
| 5.  | Payable to employees                             | 315  | V.20   | 31,266,852,944   | 28,768,070,585    |
| 6.  | Payable expenses                                 | 316  | V.21   | 144,252,518      | 418,498,157       |
| 7.  | Intercompany payable                             | 317  |        | -                | -                 |
| 8.  | Payable in accordance with contracts in progress | 318  |        | -                | -                 |
| 9.  | Other short-term payables                        | 319  | V.22   | 25,307,746,245   | 2,284,568,774     |
| 10. | Provision for short-term liabilities             | 320  |        | -                | -                 |
| II. | Long-term liabilities                            | 330  |        | 3,616,984,799    | 3,670,507,149     |
| 1.  | Long-term accounts payable-Trade                 | 331  |        | -                | -                 |
| 2.  | Long-term intercompany payable                   | 332  |        | -                | -                 |
| 3.  | Other long-term payables                         | 333  | V.23   | 177,100,000      | 177,100,000       |
| 4.  | Long-term borrowing                              | 334  | V.24   | 400,000,000      | 600,000,000       |
| 5.  | Deferred income tax payable                      | 335  |        | -                | -                 |
| 6.  | Provision for unemployment benefit               | 336  | V.25   | 3,039,884,799    | 2,893,407,149     |
| 7.  | Provision for long-term liabilities              | 337  |        | -                | -                 |
| В - | OWNER'S EQUITY                                   | 400  |        | 322,018,713,367  | 339,834,357,790   |
| I.  | Capital sources and funds                        | 410  | V.26   | 315,054,125,194  | 338,140,871,368   |
| 1.  | Paid-in capital                                  | 411  |        | 172,609,760,000  | 172,609,760,000   |
| 2.  | Capital surplus                                  | 412  |        | 2,372,608,450    | 2,372,608,450     |
| 3.  | Other capital of owner                           | 413  |        | -                | -                 |
| 4.  | Treasury stock                                   | 414  |        | (14,047,089,295) | (14,047,089,295)  |

|     | TOTAL RESOURCES                     | 440 |      | 387,653,148,023 | 407,025,365,613 |
|-----|-------------------------------------|-----|------|-----------------|-----------------|
|     | -                                   |     |      |                 |                 |
| 3.  | Budget for fixed asset              | 433 |      | -               | -               |
| 2.  | Budgets                             | 432 |      | -               | -               |
| 1.  | Bonus and welfare funds             | 431 | V.27 | 6,964,588,173   | 1,693,486,422   |
| II. | <b>Budget sources</b>               | 430 |      | 6,964,588,173   | 1,693,486,422   |
| 11. | Capital for construction work       | 421 |      | -               | -               |
| 10. | Retained after-tax profit           | 420 |      | 102,675,566,507 | 158,155,592,213 |
| 9.  | Other fund belong to owner's equity | 419 |      | -               | -               |
| 8.  | Financial reserve fund              | 418 |      | 19,050,000,000  | 19,050,000,000  |
| 7.  | Investment and development funds    | 417 |      | 32,393,279,532  | -               |
| 6.  | Foreign exchange differences        | 416 |      | -               | -               |
| 5.  | Asset revaluation differences       | 415 |      | -               | -               |

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Balance sheet (Cont..)

#### OFF BALANCE SHEET ITEMS

|    | Items                                    | Note | <b>Ending Balance</b>   | Beginning Balance                         |
|----|--|------|-------------------------|---|
| 1. | Operating lease assets                   |      |                         | <u>-</u>                                  |
| 2. | Goods held under trust or for processing |      | 3,627,168,393           | 10,241,245,308                            |
| 3. | Goods received on consignment for sale   |      | -                       | -   |
| 4. | Bad debts written off                    |      | -                       | -   |
| 5. | Foreign currencies                       |      |                         |   |
|    | USD                                      |      | 402,249.80              | 658,856.32                                |
|    | EUR                                      |      | -                       | -   |
|    | Subsidies of state budget                |      |                         |   |
| 6. | Subsidies of state budget                |      | -                       | -<br>Ba Ria - Vung Tau, 14th January 2009 |
|    | Bùi Phước Tiên<br>Chief Accountant       |      | uỳnh Văn Bảo<br>irector |   |

## INCOME STATEMENT Quarter 4/2008

Unit: VND

| Items            |                                   | Items Code |      | Quarter        | 4/2008         | Note  | Accumulation from beginning of year to the end of this quarter |                 |
|------------------|-----------------------------------|------------|------|----------------|----------------|-------|--|-----------------|
|                  |                                   |            | -    | Current year   | Previous year  |       | Current year   | Previous year   |
| 1. S             | Sales                             | 01         | VI.1 | 76,659,448,953 | 92,486,025,733 | VII.1 | 290,002,356,972  | 296,007,665,488 |
| 2. D             | <b>Deductions</b>                 | 02         | VI.2 | 26,350,000     | -              | VII.2 | 26,350,000   | -               |
| 3. N             | Net sales and services            | 10         |      | 76,633,098,953 | 92,486,025,733 |       | 289,976,006,972  | 296,007,665,488 |
| 4. (             | Cost of goods sold                | 11         | VI.3 | 57,617,850,990 | 53,614,231,734 | VII.3 | 191,025,343,179  | 176,891,064,980 |
| 5. (             | Gross profit                      | 20         |      | 19,015,247,963 | 38,871,793,999 |       | 98,950,663,793   | 119,116,600,508 |
| 6. F             | Financial income                  | 21         | VI.4 | 7,321,724,012  | 6,208,247,615  | VII.4 | 13,473,412,070   | 10,668,515,173  |
| 7. F             | Financial expenses                | 22         | VI.5 | 8,099,052,944  | 220,562,517    | VII.5 | 27,119,006,420   | 638,914,681     |
|                  | - Include: Interest expenses      | 23         |      | 6,472,917      | 8,385,000      |       | 28,383,334   | 36,047,916      |
| 8. S             | Selling expenses                  | 24         | VI.6 | 2,904,650,680  | 2,489,881,896  | VII.6 | 5,663,195,584  | 5,828,850,567   |
| 9. (             | General & administrative expenses | 25         | VI.7 | 3,541,493,071  | 3,631,475,320  | VII.7 | 10,009,123,194   | 12,090,841,540  |
| 10. <sub>N</sub> | Net operating profit              | 30         |      | 11,791,775,280 | 38,738,121,881 |       | 69,632,750,665   | 111,226,508,893 |
| 11. (            | Other income                      | 31         | VI.8 | 1,561,408,206  | 4,007,564,818  | VII.8 | 23,310,723,110   | 27,053,153,455  |
| 12. C            | Other expenses                    | 32         | VI.9 | 730,820,473    | 992,183,894    | VII.9 | 4,918,884,949  | 5,369,236,141   |
| 13. (            | Other profit                      | 40         |      | 830,587,733    | 3,015,380,924  |       | 18,391,838,161   | 21,683,917,314  |

| 14. Profit before tax                      | 50 | 12,622,363,013 | 41,753,502,805 |        | 88,024,588,826 | 132,910,426,207 |
|--|----|----------------|----------------|--------|----------------|-----------------|
| 15. Current corporate income tax expenses  | 51 | -              | -              |        | -              | -               |
| 16. Deferred corporate income tax expenses | 52 | -              | -              |        | -              | -               |
| 17. Profit after tax                       | 60 | 12,622,363,013 | 41,753,502,805 |        | 88,024,588,826 | 132,910,426,207 |
| 18. EPS (VND/share)                        | 70 |                |                | VII.10 | 5,129          | 7,725           |

Ba Ria - Vung Tau, 14th January 2009

Bùi Phước Tiên Huỳnh Văn Bảo
Chief Accountant Director

#### CASH FLOWS STATEMENT (Direct method) Quarter 4/2008

Unit: VND

|     | Items   |    | Note  | Accumulation from beginning of year to the<br>Current year Previous year |                   |  |
|-----|---|----|-------|--|-------------------|--|
| I.  | CASH FLOWS FROM OPERATING ACTIVITIES:   |    |       |  | Trevious year     |  |
| 1.  | Cash received from sale or services and other revenue                                   |    |       |  |                   |  |
|     | Cash paid for supplier  | 01 |       | 270,443,189,764  | 324,968,537,963   |  |
| 2.  | Cash paid for employee  | 02 |       | (68,386,376,853)   | (84,090,039,197)  |  |
| 3.  | Cash paid for interest  | 03 |       | (101,094,001,025)  | (93,665,039,142)  |  |
| 4.  | Cash paid for corporate income tax  | 04 | VII.5 | (28,383,334)   | (36,047,916)      |  |
| 5.  | Other receivables   | 05 | V.19  | -  | (611,151,689)     |  |
| 6.  | Other payables  | 06 |       | 1,800,853,574  | 3,681,176,485     |  |
| 7.  |   | 07 |       | (31,095,902,528)   | (32,153,151,770)  |  |
|     | Net cash provided by (used in) operating activities                                     | 20 |       | 71,639,379,598   | 118,094,284,734   |  |
|     |   |    |       |  |                   |  |
| II. | CASH FLOWS FROM INVESTING ACTIVITIES:   |    |       |  |                   |  |
| 1.  | Cash paid for purchase of capital assets and other long-term assets                     |    |       |  |                   |  |
|     |   | 21 |       | (21,077,858,440)   | (10,012,647,277)  |  |
| 2.  | Cash received from liquidation or disposal of capital assets and other long-term assets |    |       |  |                   |  |
|     |   | 22 | VII.8 | 21,156,140,461   | 25,060,150,787    |  |
| 3.  | Cash paid for lending or purchase debt tools of other companies                         |    |       | , , ,  | , , ,             |  |
|     |   | 23 |       | (179,000,000,000)  | (60,000,000,000)  |  |
| 4.  | Withdrawal of lending or resale debt tools of other companies                           |    |       |  |                   |  |
|     |   | 24 |       | 203,500,001,589  | 1,000,000,000     |  |
| 5.  | Cash paid for joining capital in other companies  | 25 |       | (32,078,000,000)   | (109,667,400,000) |  |
| 6.  | Withdrawal of capital in other companies  | 26 |       | -  | 44,800,000        |  |
| 7.  | Cash received from interest, dividend and distributed profit                            | 27 |       | 13,771,267,952   | 9,128,079,650     |  |
|     | Net cash used in investing activities   | 30 |       | 6,271,551,562  | (144,447,016,840) |  |
|     |   |    |       |  |                   |  |
| Ш   | . CASH FLOWS FROM FINANCING ACTIVITIES:   |    |       |  |                   |  |
| 1.  | Cash received from issuing stock, other owners' equity                                  |    |       |  |                   |  |
|     | Cash paid to owners equity, repurchase issued stock                                     | 31 |       |  | -                 |  |
| 2.  | Cash received from long-term and short-term borrowings                                  |    |       |  |                   |  |

| Cash paid to principal debt                         | 32 |      | -                | (13,047,080,845) |
|---|----|------|------------------|------------------|
| Cash paid to financial lease debt                   | 33 |      | -                | -                |
| Dividend, profit paid for owners                    | 34 | V.16 | (200,000,000)    | (200,000,000)    |
|   | 35 |      | <u>-</u>         | <u>-</u>         |
|   | 36 | V.26 | (94,385,335,000) | (57,457,320,000) |
| Net cash (used in) provided by financing activities | 40 | -    | (94,585,335,000) | (70,704,400,845) |
| Net cash during the period                          | 50 |      | (16,674,403,840) | (97,057,132,951) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR      | 60 | V.1  | 53,020,694,280   | 150,077,827,231  |
| Influence of foreign exchange fluctuation           | 61 |      | 901,814,500      | -                |
| CASH AND CASH EQUIVALENTS AT END OF YEAR            | 70 | V.1  | 37,248,104,940   | 53,020,694,280   |

Ba Ria - Vung Tau, 14th January 2009

**Bùi Phước Tiên Chief Accountant** 

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5. 6.

> Huỳnh Văn Bảo Director